

**Minutes
ACBL Board of Directors
Orlando World Center Marriott Resort
Orlando, FL
November 15 – 18, 2004**

The meeting was called to order by President Bruce Reeve on Monday, November 15, 2004 at 9:00 a.m.

Present: George Retek #1, Jonathan Steinberg #2, Joan Levy Gerard #3, Craig Robinson #4, Sharon Fairchild #5, Nadine K. Wood #6, Bruce Reeve #7, Georgia Heth #8, Shirley Seals #9, Charles D. Wilkinson #10, Jim Reiman #11, Bill Arlinghaus #12 (1st alternate), Harriette Buckman #13, Sue Himel #14, Phyllis Harlan #15, Dan E. Morse #16, Jerry Fleming #17, Richard Anderson #18, Barbara Nist #19, G. S. Jade Barrett #20, Roger Smith #21, Jim Kirkham #22, Alan LeBendig #23, Alvin Levy #24, Richard DeMartino #25.

Absent: Thomas Gardner #12

Also

Present: Bill Cook #10 Director-Elect, Don Mamula, Chairman Board of Governors; Peter Rank, League Counsel; Jay Baum, CEO; Jack Zdancewicz, CFO; Rick Beye, CTD; Gary Blaiss, EAO; and staff Charlotte Blaiss, Nancy Foy, Linda Granell, Julie Greenberg, Jim Miller, Carol Robertson, Cherie Turman, Barbara Varner and Kelley McGuire.

Approval of New York, NY Minutes

The New York, NY minutes are approved.

Carried.

Item 043-175: Ratification of Executive Committee Minutes

The minutes of the Executive Committee meeting (s) are ratified.

Carried.

Item 043-176: Certification of Elections

The following individuals are hereby certified as having been duly elected to the Board of Directors of the American Contract Bridge League for a three-year term, January 1, 2005 through December 31, 2007:

Nadine Wood, District 6; Shirley Seals, District 9; Bill Cook, District 10; Jim Reiman, District 11; William Arlinghaus, District 12; Jerry Fleming, District 17; Jeffrey Taylor, District 20; Al Levy, District 24.

The following individuals are hereby certified as having been duly elected as First Alternate to the Board of Directors of the American Contract Bridge League for a three-year term, January 1, 2005 through December 31, 2007:

Zygmunt Marcinski, District 1; Roni Gitchel, District 5; Michael Kovacich, District 7; Glenna Shannahan, District 13; Philip Rea, District 15; Ian Martindale, District 18; Stephen Hosch, District 19; Rand Pinsky, District 23; Richard Budd, District 25.

The following individuals are hereby certified as having been duly elected as Second Alternate to the Board of Directors of the American Contract Bridge League for a three-year term, January 1, 2005 through December 31, 2007:

Leo Weniger, District 1; Jan Assini, District 5; Barbara Heller, District 7; Floyd Hawley, District 18; Don Mamula, District 19; Roger Clough, District 23; Tony Petronella, District 25.

Carried.

Item 043-177: ACBL/WBF Representatives

Dan Morse is elected as ACBL representative to the World Bridge Federation for a three-year term, January 1, 2005 through December 31, 2007.

Carried.

Item 043-178: 401k Trustee Election

Al Levy is elected as 401k Trustee for a four-year term, January 1, 2005 through December 31, 2008.

Carried.

Item 043-179: Executive Committee Member and Alternate

- A. The Western Zone reported the election of Alan LeBendig as Western Zone representative on the Executive Committee for a three-year term, January 1, 2005 through December 31, 2007.

- B. The Western Zone reported the election of Barbara Nist as Western Zone alternate representative on the Executive Committee for a three-year term, January 1, 2005 through December 31, 2007.

Carried.

Item 043-180: Goodwill Member of the Year

Harold Jordan is appointed as the 2005 Goodwill Member of the Year.

Carried.

Item 043-181: Honorary Member of the Year

Fred Gitelman is appointed as the 2005 Honorary Member of the Year.

Carried.

Item 043-182: ACBL Laws Commission Appointments

Ron Gerard, Matt Smith and Adam Wildavsky are appointed to the ACBL Laws Commission Committee for a five-year term, January 1, 2005 ending December 31, 2009.

Item 043-183: Hall of Fame Committee Appointment

Mel Colchamiro is appointed to the Hall of Fame committee until March 2006.

Carried.

Item 043-184: Second Reading of ACBL Bylaws

The ACBL proposed Bylaws are approved as attached.

Carried unanimously.

Resignation of President-Elect

President-elect Charles Wilkinson's resignation is accepted.

Carried.

Item 043-185: Election of ACBL President

Roger Smith and Nadine Wood had previously declared their candidacy. There were no other declarations of candidacy. Nominations were closed. By secret ballot, Roger Smith was elected to the office of ACBL President for the calendar year 2005.

Non Agenda Items

The following were added to the agenda:

Item 043-55 Conflict of Interest - Governance
Item 043-67 Correction of WBF Dues – International

Carried.

ACBL CEO Report

The report of CEO Jay Baum was received. (Exhibit A)

League Counsel Report

The report of League Counsel Peter Rank on the status of litigation was received. (Exhibit B)

ACBL CFO Report

The report of CFO Jack Zdancewicz was received. (Exhibit C)

Executive Session

At approximately 10:30 a.m. the Board went into Executive session with Jay Baum, ACBL CEO.

* * * * *

The meeting was called to order by President Bruce Reeve on Wednesday November 17, at 8:30 a.m.

Present: Same as Monday, November 15
Absent: Same as Monday, November 15
Also Present: Same as Monday, November 15

APPEALS & CHARGES

Kirkham (C) Steinberg (VC)
Anderson, Buckman, Heth, Morse, Smith

Committee Report by Chairman

Item 043-01: Report of Hearings

The following actions were reported:

In the matter of the request for readmission of John Peters, ACBL Number 5609917, the request is denied.

In the matter of the appeal of Robert Roberson, ACBL Number M543289, of the decisions of the Unit 161 Disciplinary Committee and the District 10 Appellate Committee, that part of the discipline that is one-year probation is reduced to 6 months probation.

Item 043-02: Amendment to Code of Disciplinary Regulations

The ACBL Code of Disciplinary Regulations is amended as follows:

5.1.12 If a complaint against a person, based on the person's sexual harassment of a full-time or part-time ACBL employee or a unit or district tournament employee, is brought before an ACBL Disciplinary Body or to the Director-in-Charge (DIC) of a sectional or higher rated tournament, the Disciplinary Body or the DIC shall immediately forward the matter, in writing, to ACBL Management for action as follows:

- (a) ACBL Management shall expeditiously investigate the matter referred, including interviews of the complainant and accused, and make a decision to:
 - Exonerate the accused and take no action.
 - Impose a warning which, although not a discipline, shall be maintained in the person's disciplinary file and may be used as evidence if future complaints of sexual harassment are made against this person.
 - Impose a reprimand.
 - Impose probation.
 - Impose suspension.

- Impose expulsion.
- (b) A written notice of the decision(s) of ACBL Management and the reasons therefore shall be provided to the accused person and the Appeals and Charges Committee.
- (c) At its first meeting subsequent to ACBL Management decision(s), if a discipline has been imposed, the Appeals and Charges Committee shall make an automatic review of ACBL Management decision(s). Such reviews shall be consistent with the procedures at appellate reviews, except that the accused party shall be entitled to present evidence and witnesses at the review hearing.

Carried unanimously.

GOVERNANCE
Fairchild (C) LeBendig (VC) Arlinghaus, Barrett, Gerard, Harlan, Himel, Wood
Committee Report by Chairman

Item 043-45: Vacancy in Office of ACBL President (042-48)

If a vacancy occurs in the office of President, or of President-elect, subsequent to election but prior to assumption of office as President, the Board of Directors shall act to elect a replacement in not less than 15 nor more than 45 days after the vacancy occurs. Declarations of candidacy shall be required within 14 days.

These time periods shall begin with the date the Board of Directors is notified in writing, by any means including electronic transmission, of the vacancy. Notice may be provided by the office-holder, an officer of the corporation or a member of ACBL Management.

Should a regular scheduled meeting occur during this time span, the election will occur at that meeting. Otherwise the acting-President shall conduct an election ballot by alternative means.

A vacancy in the office of Treasurer shall be filled by the Board of Directors at its next regularly scheduled meeting.

Carried. Absent: 13 & 23

Item 043-47: Distinguished Employee Award

An award shall be established to recognize contributions that are made by an employee that dramatically change the nature of the Game or the way the League functions. This award shall be called the Distinguished Employee Award. Management, through the CEO, shall recommend to the Board for its approval the name of such employee when it deems it appropriate. A plaque designating this award will be designed and placed in a position of honor. An article about the recipient shall appear in the *Bridge Bulletin*. The recipient of this award shall receive a plaque and a remembrance of management's selection not to exceed \$2,500 in value.

Carried unanimously.

Item 043-48: ACBL Board of Directors Expense Accounts

The National Board meeting expense accounts for ACBL Board Members and the Chairman of the Board of Governors will be submitted to ACBL within 30 days of the completion of the tournament at which expenses are incurred. Failure to do this will incur a penalty of 1/2 of the trimester stipend payable prior to the next Board of Directors meeting.

Carried. Nay: 3, 6, 12, 14, 24.

Item 043-49: Insurance Committee

The ACBL President will appoint a committee of board, management and ACBL members to:

Hire an insurance consultant or attorney to assist with the following tasks:

- 1) Review all liability insurance policies available to cover ACBL and its districts and units and report to the BoD specifically on what is covered and not covered by these policies at each level;
- 2) Investigate avenues for insuring ACBL and all its districts and units and make recommendations for purchasing liability policies that will cover ACBL and all its districts and units;
- 3) Make recommendations about how ACBL and its districts and units should pay for these policies, with a goal of making the insurance affordable for all levels of our organization;
- 4) Review all liability insurance policies available to ACBL clubs and make recommendations about a method for offering affordable insurance for clubs;
- 5) Make at least a preliminary report to the Board of Directors at the Spring

2005 meeting in Pittsburgh with a final report no later than the Summer
2005 meeting in Atlanta.

Carried unanimously.

Item 043-51: Board of Governors / Goodwill Committee

The Chairman of the Board of Governors will be given the right to appoint three members to the ACBL Goodwill Committee each year at the same time as the members of the Board of Directors.

Motion Failed. Aye: 2, 7, 8, 9, 12, 17, 18, 20, 21, 23.

Item 043-52: Hall of Fame Charter

The Governance Committee, with advice from the Hall of Fame Committee, shall determine if it is necessary to have a Charter for the Hall of Fame Committee and report back to the Board at the Spring 2005 meeting.

Carried unanimously.

Item 043-53: Amendment of Hall of Fame Charter

The following changes will be made to the Hall of Fame Charter for the year 2005:

1. von Zedtwitz Award: As many as two (2) recipients may be selected each year by the ACBL HOFC whenever it is deemed appropriate.
2. Blackwood Award: Up to one (1) recipient may be selected each year by the ACBL HOFC whenever it is deemed appropriate.

In either category above, in a year where the HOFC believes that an additional award is clearly warranted, the BOD may, upon receiving appropriate rationale from the HOFC in advance, vote to approve an additional award for that year.

3. The Electors of the ACBL Hall of Fame will be as follows:
 - All living Hall of Fame Members.
 - Up to 10 journalists, who are paid-up ACBL members and permanent residents of U.S., Canada, Bermuda, and Mexico, to be selected by the International Bridge Press Association (IBPA) Executive Committee, based on criteria to be developed.

- Paid-up ACBL Members in good standing, who
 - a. Reside in the U.S., Canada, Mexico or Bermuda,
 - b. Have won at least 5 WBF/NABC Championships, and
 - c. Have won at least one of the following events playing for ACBL.
 - A. WBF OPEN EVENTS
 1. Rosenblum Teams
 2. World Open Team Olympiad
 3. Bermuda Bowl
 4. World Open Pairs
 - B. MAJOR NABC +++ OPEN EVENTS
 1. Vanderbilt KO Teams Spring
 2. Spingold KO Teams Summer
 3. Reisinger B-a-M Team Fall
 4. Life Master Pairs Summer
 5. Blue Ribbon Pairs Fall
 6. Master Individual (1931–60) Fall
 - C. WBF WOMEN EVENTS
 1. McConnell Teams
 2. Venice Cup Teams
 3. World Women’s Team Olympiad
 4. World Women Pairs
 - D. MAJOR NABC +++ WOMEN’S EVENTS
 1. Women’s Swiss Teams Spring
 2. Wagar Women’s KO Teams Summer
 3. Women’s B-a-M Teams Fall
4. The voting will be conducted on a straight voting method. All references to a weighted voting method are to be deleted.

The expectation is that a minimum percentage of at least 50% will be required for election (the current charter says 40% of the weighted vote). This will be determined after the 2005 election.

5. The number of votes an Elector may cast depends on the number of candidates. The Electors may vote for a maximum of two (2) candidates if there are 5 or 6 nominees; three (3) if there are 7, 8 or 9 nominees; four (4) if there are 10, 11 or 12 nominees; and five (5) if there are 13, 14 or 15 nominees.

Carried. Nay: 7, 20, 23.

Item 043-54: Real Estate Committee Report

The Real Estate committee preliminary report was received.

Carried unanimously.

Item 043-55: Conflict of Interest Policy

The ACBL Board of Directors' Conflict of Interest Policy is approved.

STANDARDS OF CONDUCT FOR MEMBERS OF THE BOARD OF DIRECTORS OF THE AMERICAN CONTRACT BRIDGE LEAGUE

I. Purpose

The purpose of these standards is to provide safeguards to members of the Board of Directors of the American Contract Bridge League (the "League") from (1) using their positions for purposes that are, or give the appearance of being, motivated by a desire for private financial gain for themselves or others such as those with whom they have family, business or other ties, (2) from violating their duty to the League by inappropriately disclosing confidential information about the League, and (3) from any other acts which may constitute, or may appear to constitute, a conflict of interest. This policy is intended to supplement but not replace the League's bylaws and applicable state and federal laws governing conflicts of interest.

II. Private Financial Gain

A. Financial Interests.

No member of the Board of Directors of the League may participate in the selection, award or administration of a contract in which he/she or his/her immediate family has a direct or indirect financial interest or with whom he/she is negotiating or has any arrangement concerning prospective employment.

No member of the Board of Directors or spouse, child, parent, brother, or sister, by blood or marriage of an employee may vote on any matter which may directly or indirectly result in financial gain to that individual member, or which may conflict with that member's obligations to another organization or to his/her employer, it being understood that Board members may vote on matters which have a financial effect applying equally to all Board members. Provided that the member of the Board of Directors has first disclosed a conflict or potential conflict, and abstains from voting in that regard, he/she may make a presentation to the Board of Directors relating to that matter and may participate in the discussion.

B. Compensation to Members of the Board of Directors.

The League may reimburse members of the Board of Directors for reasonable expenses actually incurred by reason of their participation in Board activities such as travel expenses, meals and incidentals.

The League will not compensate members of the Board of Directors for services rendered in the ordinary course of service as members of the Board of Directors. If a member of the Board of Directors, or an immediately family member, employer (or prospective employer), or business associate of such Board member, is qualified to perform services for the League, the League may consider contracting with that person (or entity) for such services, provided that: (1) the League's procurement policies, including those set forth in section II(D), below, shall be adhered to; (2) the affected member of the Board of Directors shall not participate in the discussion or vote on his/her selection; (3) the contract is in all respects "arms'-length" and (4) the contract is determined to be in the best interests of the League.

C. Gifts/Gratuities.

The members of the Board of Directors of the League may not solicit or accept gifts, gratuities, favors or anything of value from contractors or potential contractors of the League. A gift means anything offered directly by or on behalf of a contractor other than promotional materials of little or nominal value such as pens, calendars and other items intended for wide distribution. Any member of the Board of Directors shall decline or return any gift and notify the Corporate Chief Executive Officer and the President or in the absence of the President the Chairman of the Board (Chairman) of such gift.

III. Board Member - Employment Relationships

A. Board Member Eligibility.

No member of the ACBL Board of Directors, or the spouse, child, parent, brother, or sister by blood or marriage, of the member, shall be employed as a permanent or temporary employee of the ACBL in any capacity other than that of tournament director until at least one year after leaving said position. The requirement that a past Board member be out of office for at least 12 months shall not apply to independent contractor situations where sole payment is on a sales commission formula for quantifiable benefits brought to the ACBL. The information set forth in this paragraph shall also apply to the Chairman of the Board of Governors.

B. Board Member Conduct.

Other than as relates to Board duties, no Board member shall use his/her Board member status to receive preferential treatment from League staff and, where possible and appropriate, shall take reasonable, affirmative steps to avoid receiving such preferential treatment.

IV. Confidential Information

Members of the Board of Directors may gain access to confidential (i.e. non-public) information by virtue of their position within the League. Confidential information includes (but is not limited to) information relating to the League's business practices.

Members of the Board may not communicate confidential information about the League to anyone who is not also a member of the Board, respectively, absent the explicit authorization of the President or Chief Executive Officer. If, as a result of negotiations in which the League is engaged, a member of the Board gains access to confidential information of another entity, the member of the Board may not communicate this information about the other entity to anyone who is not also a member of the Board, without the authorization of the President or Chief Executive Officer. If the League executes an agreement with another entity which agreement includes provisions governing confidentiality of information, all members of the Board are bound by those provisions and required to comply with them.

V. Disclosures

The League requires that all members of the Board of Directors disclose in writing (and update at least annually) all business and family relationships which might potentially create a conflict of interest on a form similar to that attached to this policy.

If a member of the Board of Directors believes that he/she, a member of his/her immediate family or partner has a direct or indirect financial interest in a contract of the League, he/she must immediately disclose this in writing to the Chief Executive Officer. Disclosures by members of the Board of Directors must also be made to the President (and if it is the President who has such a financial interest, he or she must make disclosure to the Chairman).

VI. Other

Political Activities.

No member of the Board of Directors may use the League's name, facility, or resources in connection with political activities.

Members of the Board of Directors may not solicit political support in any manner which might suggest that the League supports any political party or candidate. No member of the Board of Directors shall, in any manner, solicit financial assistance or subscription for any

political party, candidate, fund, publication, or for any other political purpose from League employees in the workplace or otherwise in an employment-related setting.

VII. Violations of Standards of Conduct

Violations of the League's standards of conduct must be reported promptly to the Chief Executive Officer who will promptly pass this information on to the President or in his absence the Chairman. If the President has violated the standards, this shall be reported to the Chairman.

Members of the Board of Directors who violate these standards may, depending on the severity of the violation, be subject to oral admonishment or removal from the Board pursuant to the League's Bylaws.

Items 961-04, 911-26B and 011-49 are rescinded.

Carried. Nay: 4

Executive Session

At approximately 10:30 a.m. the Board went into Executive session with Jay Baum, ACBL CEO.

<p style="text-align: center;">BRIDGE</p> <p>Reiman (C) Robinson (VC) DeMartino, Heth, Gerard, Kirkham, LeBendig, Morse, Nist, Wilkinson, Wood Committee Report by Chairman</p>
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Item 043-80: Barred Club Game Players

A. Items (011-42) (021-201) (032-48) are amended as follows:

No open club may bar a player, or players as a class, based upon the player's race, creed, religion, political affiliation, sexual orientation, national origin, or on his proficiency at bridge.

Except as detailed in the previous paragraph, a club may bar a player for whatever reason it deems proper consistent with ACBL Rules and Regulations and the Laws of Duplicate Contract Bridge. An obnoxious or incompatible partnership may be barred as a pair, but each may be permitted to play with other partners.

To bar a player, club management must notify the player in writing and send a copy of the notification to the ACBL Club Membership Department. The notification must include the player's name, player number and the reason for the barring.

An open club can bar players from its regularly club masterpoint games, membership games, ACBL-wide games, club championships, charity and international fund club championships, and other special events specifically allocated to clubs as outlined above.

If the player feels that his or her barring does not comply with these regulations prohibiting barring players as a class, religious or political affiliations, race, creed, sexual orientation, national origin, physical disability, or proficiency at bridge, he/she may appeal the barring to the unit disciplinary committee. Appeals from the unit disciplinary committee may be filed in accordance with and under the authority of the ACBL Code of Disciplinary Regulations. Until the appeal is lodged and heard, the player remains barred unless reinstated by the club.

A club may extend the barring of a player from Grand National Teams, North American Pair events, STaCs, qualifying sessions of a progressive sectional, unit or district competitions, and/or unit- or district-wide championships held at the club. A player so barred may appeal the extension of the barring under the process described in the previous paragraph. In such cases, the written notice to the person barred must include the person's right to appeal the action to the Unit Disciplinary Committee in which the club is located within thirty days of the action taken by the club. Such written notice is required, otherwise the barring shall not be effective.

The club may not impose partnership restrictions on such players for these events unless the unit, district or ACBL first imposes them.

B. The ACBL Code of Disciplinary Regulations is amended as follows:

2.2 Of Disciplinary Bodies

2.2.1 Units have only original jurisdiction, except:

- (a) In hearing appeals of a barring from a sanctioned game at a club.
- (b) When otherwise explicitly stated in the CDR.

Carried. Nay: 3 Absent: 23

Item 043-81: ACBL Masterpoint Regulations (023-195 part E)

Item 023-195 ACBL Masterpoint Regulations is amended as follows:

For Continent-Wide Charity Games, ACBL-Wide International Fund Games, the annual ACBL-Wide Senior pairs, the annual ACBL-Wide Instant Matchpoint game and District-Wide Charity games, overall and district awards will be determined as follows (official hand records must be used):

Overall: First Place: 20 points Depth of awards: 10 places
District: First Place: 10 points Depth of awards: 5 places

Winners will receive the greater of the nationwide and the district awards, in addition to masterpoints won at the game itself.

Effective date: As soon as can be implemented by Management.

Carried. Absent: 23

Item 043-82: Review of NABC Site Selection Procedures

A review of the NABC site selection procedure to ensure equal playing field for all cities will be conducted.

Deferred to spring 2005 NABC.

Carried. Absent: 23

Item 043-83: Unit – Wide Championships

- I. The following Board Regulations are rescinded: 882-25, 941-43, 943-71 and 942-74.
- II. Unit-Wide Championships.
 - A. Each club within the unit area is eligible to participate in a unit-wide championship that is scheduled on a session for which the club is sanctioned provided that it conforms to all ACBL regulations.
 - B. When a club is not sanctioned for the same session for which the unit-wide championship is sanctioned, the unit may grant the club permission to participate in the unit-wide championship.
 - C. For purposes of unit-wide championships, morning and afternoon sanctioned games are deemed to be the same session when there is not more than a three and one-half (3 1/2) hour time difference between the starting times of the games. If such is the case, permission of the unit to participate is not needed.
 - D. A minimum of five (5) tables is required at each site in order to participate in the overall masterpoint award for unit-wide games.
 - E. A Unit may combine with another Unit to hold a combined Unit-wide game. The game will be charged against the quotas of each Unit.
 - F. Unit-wide championships may be conducted as stratified events.
 - G. Non-playing directors are encouraged but not required for games having not more than one section of 17 tables or less. See Item 993-191.
 - H. All sites must use identical hands.

Effective date: As soon as can be implemented by Management

Carried. Absent: 23

BRIDGE - TOURNAMENTS

Wood (C)

DeMartino, Heth, Gerard, Kirkham, LeBendig, Morse, Nist, Reiman, Robinson, Wilkinson

Committee Report by Chairman

Item 043-120: Limited Life Master Pairs (021-145)

- A. The David Bruce Limited Life Master Pairs (LM-5000 MPs) and the Sally Young Limited Life Master Pairs (LM-1500 MPs) will be permanently added to the Summer NABC schedule.
- B. Except for the masterpoint restrictions, the conditions of contest will be identical to the six-session Life Master Pairs that has no upper masterpoint limit.
- C. The masterpoint award will be calculated using the current formula for a Nationally rated event that has no pre-determined masterpoint award. There is a cap on the first place award of 75 masterpoints for the David Bruce LM Pairs and 50 masterpoints for the Sally Young LM Pairs.
- D. An event will be reduced to a 4-session event if its table count is below 60. The appropriate adjustments will be made to the overall masterpoint awards with a cap on the 1st place award of 60 MP's for the David Bruce event and 40 MP's for the Sally Young event.

Item 021-145 is rescinded.

Carried unanimously.

Item 043-121: 2008 Las Vegas NABC Dates

The dates of the 2008 Summer NABC to be held at the Las Vegas Hilton will be changed from July 10-20, 2008 to July 17-27, 2008.

Carried. Absent: 23

Item 043-122: Director-in-Charge Fee

The Director-in-Charge fee will be replaced with an across the board increase to Tournament Director's session rates.

Carried. Nay: 2, 5, 6, 7, 8, 11, 12, 13, 14, 16, 20 Abstain: 15

INTERNATIONAL & ZONAL

Morse (C) Retek (VC)

Anderson, DeMartino, Gerard, Kirkham, LeBendig, Nist, Reiman, Wood

Committee Report by Chairman

Item 043-67: WBF Dues

Effective January 1, 2004 and forward, ACBL will remit WBF dues of \$0.50 per member based upon ACBL's total membership excluding members under 26 years of age (juniors).

Deferred to Spring 2005 meeting.

Carried. Nay: 9, 10, 11, 18, 23, 24 Abstain: 4

MARKETING

Buckman (C) Himel (VC)

Anderson, Arlinghaus, Barrett, Fairchild, Fleming, Harlan, Retek, Seals, Smith, Steinberg

Committee Report by Chairman

Item 043-135: Marketing/Publicity Status Report

Management's marketing/publicity status report is received.

Carried unanimously.

Item 043-136: Bridge Education Status Report

Management's education status report is received.

Carried unanimously.

Item 043-137: Unit Rebates

Units will receive 11% of full dues payments and Life Master Service fees paid by their members. Whenever there is a raise in membership dues or LM Service fees, 11% of the total will be rebated to the units.

Carried. Nay: 4

Item 043-138: Conversion of Non-ACBL Masterpoints

- I. Conversion of Masterpoints won in countries not in Zone 2 or ACBL.
 - A. Except for conversion of WBF masterpoints, previous resolutions permitting conversion of masterpoints won in countries not in Zone 2 or ACBL are rescinded.
 - B. The ACBL will recognize and convert masterpoints won in a country outside Zone 2 which has a masterpoint plan.
 - C. An ACBL member may receive up to fifty ACBL masterpoints in a single year as a conversion of points won in other NBOs. He/she must be a member of the ACBL. The member must apply to register the points within three years of earning the non-ACBL points. His or her dues or service fees must be current both at the time the points were earned and at the time of application for conversion.
 - D. The points shall be recorded as red points.
 - E. This resolution is not retroactive.
 - F. Management shall determine the ratio at which other NBO masterpoints are converted.

- II. Item 943-78 is amended as shown below. Such amendment is not retroactive. An ABA member who joins ACBL for the first time will receive 10% of his/her total ABA points as a credit in ACBL red points to a maximum of 200 points.

Carried unanimously.

Item 043-139: Club Recognition Program and Jane Johnson Club of the Year Award

Item 011-187, The Club Recognition Program and Jane Johnson Club of the Year Award, is rescinded.

Carried unanimously.

Item 043-140: Inter-Club Championship Masterpoints

The awarding of masterpoints for Inter-Club Championships (ICC) is changed as follows:

- a. Overall awards at club championship rating is given in each club to players who would qualify for such awards, if the game were a stand-alone club championship, based on the tables in play in that club, and
- b. When determining the final award for players who place in the overall standings for the event, such players will receive the higher of the overall masterpoint award or the club masterpoint award, but not both.

Motion failed. Aye: 1, 17, 21

JUNIORS

Seals (C) Himel (VC)
Barrett, Buckman, Fairchild, Fleming, Gardner, Heth, Himel, Robinson, Smith, Steinberg,
Wilkinson

Committee Report by Chairman

Item 043-150: Youth Camp (042-152)

Management's interim report on development of Youth Camps is received. Final report is due in 2005 Spring NABC.

Carried unanimously.

Item 043-151: Junior Camps

All Junior camps in Zone 2 will have a maximum age limit of 20 years of age for the campers. When a member has reached twenty-one years of age they are no longer eligible for Camp.

Motion failed. Aye: 1, 5, 7, 9, 17, 18, 19, 21, 22, 23.

* * * * *

The meeting was called to order by President Bruce Reeve on Thursday November 18, at 9:00 a.m.

Present: Same as Wednesday, November 17

Absent: Same as Wednesday, November 17

Also Present: Same as Wednesday, November 17, plus Ethel Eldridge, Aisha Rogers, and Tracy Wyatt.

FINANCE & BUDGET

Wilkinson (C) Nist (VC)
DeMartino, Fleming, Reiman, Retek, Robinson, Seals

Committee Report by Chairman

Item 043-30: 2005 Budget

The Finance Committee's 2005 budget is approved. (Exhibit D)

Henceforth, all presentations of budget proposals submitted to the board by management shall include the following format.

A	B	C	D	E	F
Prev Year	Current YTD	Current Year	Current Year	Next Year	% Change
Actual	Actual	Estimated	Budgeted	Budget	C - E

Carried. Nay: 5, 6, 7, 11

Item 043-31: Tournament Director Sponsor Rates (042-34)

Management shall establish two sponsor rates for the ranks of Associate National Tournament Director and National Tournament Director such that the rate for a National Tournament Director is initially \$35 higher than the rate of Associate National Tournament Director.

Motion failed. Aye: 1, 3, 4, 8, 9, 10, 18, 19, 25

Item 043-33: Capital Budget

Management’s 2005 Capital budget is approved.

Carried unanimously.

Item 043-34: ACBL Cost-Allocation Guidelines

The finance committee has adopted the following changes to the ACBL fully-allocated cost method:

- The presentation format will change from five (5) categories to four (4) categories:

Old Presentation	New Presentation
_____	_____
Membership Activities	Membership activities
Club Activities	Club Activities
Tournament activities	Tournament activities
Product Sales	-----
Other non-mission activities	Other activities

- Membership will consist of Bulletin, masterpoint recording and customer service. Customer service is defined as contact with existing members.
- Club activities will consist of Rating point games and Special Event games.
- Tournament activities will consist of Regional games, Sectional games and NABC’s.
- Other activities will include Product Sales and Marketing

2. Allocation procedures will change to include:
 - a. After allocation of direct expenses and direct TD expenses to each of the applicable lines of business, each department expense will be allocated based upon the percentage of time spent within each line of business.
 - b. All unallocated overhead will then be allocated to each line based upon the sum of ½ of the direct TD expense and the departmental allocation for each line of business.
 - c. The other revenue component of other activities (rental and investment income, affinity programs and management fees) will be allocated based upon departmental expenses for each line of business.
 - d. Membership dues will then be allocated:
 - i. Based upon the excess expenses in 2003 of Bulletin, MP recording and customer service.
 - ii. Remainder allocated to Rating Point Games, Regional, Sectional, and NABC tournaments based upon weighted tournament revenues.
 - e. Weighted tournament revenues are defined as the number of people playing each type of tournament times the average net fee received by the ACBL for such event.
 - f. NABC revenues will be normalized to average two-year results.
 - g. The time allocation grid will include the following categories:
 - i. Bulletin - time spent by anyone on articles, ads, or other material with the expressed purpose of ending up in the Bulletin.
 - ii. MP recording – time spent by anyone on recording masterpoints, including using ACBLScore, programming in ACBLScore, masterpoint races or discussing masterpoints with individuals on the phone.
 - iii. Customer service – time spent on external customers and/or giving a member something for which he/she has requested. However, specific type questions relating to marketing, clubs, sectional, regionals, or NABC’s should be charged to those categories.
 - iv. Clubs – time spent answering questions from club managers, processing monthly reports, scanning monthly reports, or general service to clubs.
 - v. Regionals – time spent scheduling, reviewing, processing, talking about, or working with Regionals in any way.
 - vi. Sectionals – time spent scheduling, reviewing, processing, talking about, or working with sectionals or STaCs in any way.
 - vii. NABC’s – time spent by anyone gathering materials, making arrangements for an NABC, or answering questions from the coordinators and others.
 - viii. Special – special events (primarily NAP and GNT) or special tournaments. Special tournaments include, but are not limited to, the USBF, WBF, or CBF when they use our TDs and/or our resources.
 - ix. Marketing – Efforts to retain members or doing things that will make a prospect or a member want to be a member that is not defined as customer service. (Example: Teacher program & support)
 - x. Sales – any activity that supports the sale of merchandise.

- xi. Infrastructure – anything that does not fit into one of the above categories.
- h. NABCs will be charged the actual cost (including benefits) of the TDs working at that tournament. Sectional, Regional, and STaC tournaments will be charged the published session fees of the TDs working at those tournaments.
- i. Membership dues will be allocated to the Bulletin, MP recording, Customer Service, Marketing, and Bridge Playing (clubs and tournaments) functions. In future years, the pro rata share of membership dues assigned to these categories shall be that dollar amount expended in FY 2003, increased or decreased by the annual CPI rate since that year. The disposition of any excess after these categories have been covered will be determined by the ACBL board.
- j. Application programming should be charged to the appropriate category.
- k. Fifty percent (50%) of tournament directors' salaries will be omitted from the calculation of overhead expenses.

Item 041-31 is rescinded.

Carried. Nay: 6, 7, 11

Closing Remarks

It was moved by Retek and carried unanimously that the Board expresses its thanks to District 9 and its units, District Director Shirley Seals and Tournament Chair Jayne Thomas and all of the other chairpersons and numerous volunteers. We also thank the Orlando World Center Marriott Resort and Convention Center for its fine cooperation.

There being no further business, the Board adjourned *sine die* at 10:45 a.m.